

Sl. No	Clause	Queries	Clarification
1.	Section 2 : 2.2.2 (A)	It is required for the Consultant to have over the past 5 years preceding the PDD, undertaken a minimum of 3 eligible assignments as specified in Clause 3.1.4. Since various projects may have varying professional fees owing to many factors, it is suggested that the requirement for "Eligible Projects" to have professional fees of more than 1 Crore / 2 Crore received before PDD be removed from the same. Alternatively, projects could be evaluated based on their similarity of scope of work as desired in the subject assignment.	<p>This clause would remain unchanged for assessing the Technical Experience of the Applicant.</p> <p>(1): Planning and design would be as given, but the term “including engineering surveys and social and environmental impact assessment ” has been changed to “with or without the engineering surveys and social and environmental impact assessment conducted as part of the feasibility report and/or detailed project report.”;</p> <p>(2): For the assessment of the Eligible Assignment, the assignments that would be considered for Technical Capacity has been Increased from 5 years to 10 years..</p>
2.	Section 2 : 2.2.2 (B)	To revise the financial eligibility limit (professional fees) to Rs.15 Crores	No change.
3.	Section 2.2.2 (D)	Please clarify whether the eligible assignments for each of the key personnel's are same as per the definition of "Eligible Assignments" specified for company's experience in Section 3.1.4. If yes, it is suggested to evaluate the key personnel's by the similarity of tasks carried out on various assignments rather than on the basis of cost of each assignment and professional fees of 1 Crore/ 2 Crore received before PDD.	<p>The Eligible Experience for the Key Personnel is the same as per the definition provided in Section 3.1.4.</p> <p>While the criterion is the same, it is further clarified that it need not refer to the <u>same project</u> as between the Key Personnel and the Firm.</p>

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4.	2.14.6	It is mentioned that other competent and experienced professional personnel in the relevant areas of expertise must be added as required for successful completion of this Consultancy. The CV of each Professional Personnel should also be submitted in the format at Form-12 of Appendix-I. Please clarify whether these additional Professional staff will be evaluated as Key Personnel (apart from the Key Professional Staff Mentioned desired as per the RFP) or are the same to be proposed as Technical Support Staff. If so, please confirm whether it is required to submit the CVs of staff apart from the positions mentioned in the RFP at this stage.	The additional professional staff will not be evaluated as Key Personnel.
5.	2.2 & 3.14	The criteria mentioned in regard to number of projects (3) - project cost (Rs.1200 Crores) and professional fees (Rs.2 Crores) are very much on higher side. Further there are very few such large projects undertaken during last 5 years on port sector. It is requested to relax the criteria for eligible projects.	Please refer to clarification to query no 3
6.	2.2 & 3.14	Whether assignment carried out for design and tendering services will be acceptable?	Kindly refer to the Eligible Assignment as provided in Clause 2.2.2 and 3.1.4.
7.	2.2 & 3.14	Whether similar assignment carried for Major Ports will be acceptable?	Kindly refer to the Eligible Assignment as provided in Clause 2.2.2 and 3.1.4.
8.	2.2 & 3.14	Whether criteria for project costs and professional fees both have to be met to fulfil eligibility criteria or meeting any one criterion will be acceptable?	Both criteria would have to be met, for the eligible assignment.
9.	2.2 & 3.14	Please accept copy of the relevant pages of DPR and work order to substantiate project cost and professional fees.	The Completion Certificate issued by client mentioning the project cost is required to be submitted.

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10.	2.2 & 3.14	What is meant for transportation infrastructure project? How it is related to present assignment in regard to development of port facilities?	No change.
11.	2.2 & 7.1	Bid Security & Performance Security is not universally a good practice, asked from Consultants – if they are to be considered as “trusted advisors”. You may kindly refer the matter to CEAI (Consulting Engineers Association of India) who represents FIDIC (Federation International Des Ingenieurs-Conseils) in India. Furthermore, we had participated in many tenders floated by Port Trusts and State Maritime Boards where Bid Security & Performance Security Bid was not insisted from reputed consultancy firms. Hence we would request KSIIDC to waive the requirement of Bid Security & Performance Security from the tender conditions	No change.
12.	2.2 (d)	The eligibility assignment of key personnel and applicant may not be same. Please clarify	Please refer to clarification to query no 3
13.	3.1.3	The criteria mentioned for firm’s relevant experience and key personnel not clear in terms of comparative size and quality. Please clarify and elaborate	Please refer to clarification to query no 3
14.	3.3	The site specific surveys, investigation and model study will be carried out by specialized agencies. The Consultant will prepare specification, invite bids, select agencies and supervise the survey work. The payment to these agencies has to be made by KSIIDC directly and should not be included in Consultancy Fees. Moreover such investigations & model studies cannot be	No change: The timeline for submission of the feasibility report is extended to 12th November 2010.

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		completed within 10 weeks as envisaged in Time Schedule							
15.	TOR Section 3.10 page 51	Considering the duration of the assignment, it is understood that only one season data shall be furnished in the EIA report. Please confirm.	<p>It is hereby clarified that the preparation of EIA report has been removed from scope of work and the responsibility of the Consultant.</p> <p>Further to that, the Environmental specialist has been excluded as a Key Personnel from the Consultancy Team.</p> <p>Hence the 70 marks of Key Personnel has been amended and set out below.</p> <table data-bbox="1234 618 1814 714"> <tr> <td>Team Leader :</td> <td>30</td> </tr> <tr> <td>Traffic Expert / Transportation Economist :</td> <td>20</td> </tr> <tr> <td>Engineering Survey Expert :</td> <td>20</td> </tr> </table>	Team Leader :	30	Traffic Expert / Transportation Economist :	20	Engineering Survey Expert :	20
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16.	TOR Section 6.2 page 55	<p>Having carried out various similar projects in the country, we understand that most project activities including surveys are to be completed before the submission of Draft Feasibility Report.</p> <p>Considering the same, we would suggest more payments to be received at key survey stages of the assignment to allow for smooth operations during the consultancy.</p>	<p>Please note that the Payment schedule for the fees payable is amended as below.</p> <p>Inception Report: 10% Engineering Surveys and Investigations Report: 25% Master Plan: 5% Capex Report: 10% Land Schedule Plan , & Utility shifting plan: 5% Reports on SIA and R&R Plan: 5% Feasibility Report (Draft): 10% Feasibility Report (Final): 15% Completion of Service: 15%</p> <p>(Of the total 25% for Engineering Surveys and Investigations Report, the following additional break-up is also envisaged, for interim payments to be made at the sole discretion of KSIIDC:</p> <ul style="list-style-type: none"> - Topography 5% - wave modelling 5% - marine investigations 7.5% - bathymetry 7.5%)
17.	Team Leader	Please consider Masters Degree with 15 years experience or Graduate Degree with more than 30 years experience towards qualification and experience	Bachelor degree in civil engineering with 30 years experience would also be considered.

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18.	TOR Section 8, Page 57	It is required for the Consultant to establish a full time working office in Bangalore. However, since the nature of the assignment primarily requires the personnel to be surveying the field for various tests and office work for design office, it is suggested to allow for the Consultant's Corporate Office in the country to be utilized for the same. It is requested for the client to provide suitable office space in KSIIDC premises for holding any meetings with the consultant's team.	If there is a local office of the consultancy firm, they can operate from the same premises. In other cases, a local office has to be setup in Bangalore.
19.	8.2	Since it is a feasibility study, there is no need of making full-fledged project office at Bangalore. It is requested to permit planning & design work from the Consultant's design office. Local office at Bangalore can coordinate with KSIIDC. Experts will visit Bangalore as and when required to attend meetings and given presentations. Please confirm	Please refer to clarification to query no 18
20.	4.4 Page 83	If key person resign and the Consultant replaces by equal or more qualified person, no reduction should be there. The clause may be amended accordingly	No change.
21.	4.6 Page 83	It is presumed there is no need for Resident Team Leader for this assignment. Please confirm	Please refer to clarification to query no 18
22.	3.5.2 Page 79	It is presumed that such insurances are not applicable for feasibility study. Please confirm	No Change.
23.	6 Page 55	Since most of the work will be completed within 24 weeks, the last stage payment under sl. No. 9 should be only 5% instead of 15%. The payment to survey agencies should be made by KSIIDC. Please confirm	Please refer to clarification to query no 16

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24.	Form 2 of Financial Proposal	The payment to survey agencies should be made by KSIIDC. Please confirm	Please refer to clarification to query no 14
25.	Social Impact Assessment & EIA	In view of the process for environmental clearance involved, the timeline for EIA & SIA has to be modified. The fee and payment terms for EIA/SIA study should also be separate, not clubbed with the feasibility study.	Please refer to clarification to query no 15.
26.	Bid Date	At least 3 weeks time will be required from the date of furnishing clarifications on pre-bid queries by KSIIDC for submission of bid. It is requested to extend the bid submission date suitably.	Proposal Due date stands extended 19 April 10. Time, venue, and other terms of submission remain the same.
27.		Fees for the project that KSIIDC expects to pay, approximate	No response.
28.		Fees for facilitation of award of the project as a percentage of the fees to be paid by KSIIDC	No other fees (success/ facilitation, etc) shall be paid by KSIIDC
29.		Mandatory 'days at site' for Key Personnel The consultants suggested that the current requirements of 'mandatory days at site' for the Key Personnel may be reviewed and removed. Key Personnel would be deployed as required, but making their presence in the office to be mandatory would lead to increased cost.	No Change.
30.		Change in Key Personnel Consultants requested to replace Traffic Expert in the Key Personnel by Transport Economist and Material handling expert. Consultants expressed that the Survey Expert in the Key Personnel needs to have experience of conducting topographical,	It hereby clarified that Traffic Expert / Transport Economist with experience in traffic estimation and/or material handling for freight related projects Survey Expert needs to have experience of conducting topographical and/or geotechnical and/or hydrological

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		geotechnical, hydrological & oceanographic survey experience. Since one person may not have all the required experience, an 'and/or' construct could be used in the construct of the above mentioned survey experience.	and/or oceanographic survey experience
31.		<p>Technical Capacity</p> <p>The Consultants requested for changes in various eligibility parameters:</p> <ul style="list-style-type: none"> Remove "Transport Infrastructure" experience (which was seen as being too broad) towards 'eligible assignments'; Include "coastal infrastructure projects" as an equivalent to 'Ports' in assessing eligible assignments. 	No Change.
32.		<p>Change in scope of the Deliverables.</p> <p>The consultants requested for some change in the scope of deliverables, for purposes of clarity:</p> <ul style="list-style-type: none"> Remove the scope of structuring of the Project and preliminary cost estimates from the Supplementary Inception Report. Remove submitting the physical details layout, utilities, trees, service roads, and cross drainage structures from the preliminary designs. Further, they expressed the limitation in providing the cost estimates based on Karnataka PWD Schedule of Rates, as certain items required might not be available in the Schedule of Rates. 	<p>It hereby clarified that</p> <ul style="list-style-type: none"> - The clause remains unchanged - The clause remains unchanged - For items that are not available in Karnataka PWD Schedule of Rates or in any other Schedule of Rates of Govt. Agencies, market rates can be considered.
33.		The Consultants requested to revising the scope of work with respect to the Traffic assessment.	It is hereby clarified that the consultants would do the complete traffic study (Demand assessment) and forecast the traffic for the port over the concession period.

Managing Director, KSIIDC